



**United Way
of Southwest Michigan**

motivational quotes:

Give.

He who gives when he is asked has waited too long.

-Sunshine Magazine

The more you lose yourself in something bigger than yourself, the more energy you will have. *-Norman Vincent Peale*

We make a living by what we get, we make a life by what we give.

-Winston Churchill

Generosity is not giving me that which I need more than you do, but it is giving me that which you need more than I do. *-Kahlil Gibran*

If you have much, give of your wealth; if you have little, give of your heart. *-Arabian Proverb*

When you become detached mentally from yourself and concentrate on helping other people with their difficulties, you will be able to cope with your own more effectively. Somehow, the act of self-giving is a personal power-releasing factor. *-Norman Vincent Peale*

You give but little when you give of your possessions. It is when you give of yourself that you truly give.

-Kahlil Gibran

You cannot do a kindness too soon, for you never know how soon it will be too late.

-Ralph Waldo Emerson

Believe, when you are most unhappy, that there is something for you to do in the world. So long as you can sweeten another's pain, life is not in vain. *-Helen Keller*

Quotations can be a powerful tool in your United Way campaign. The following quotes relate to the Live United call to action (Give. Advocate. Volunteer.) Use them to inspire employees in a variety of formats including:

- Newsletters
- E-mail blasts
- Campaign materials
- Solicitation letters
- Post on the company intranet site

Give. (cont.)

When I dig another out of trouble, the hole from which I lift him is the place where I bury my own.

-Chinese proverb

Advocate.

You really can change the world if you care enough.

-Marion Wright Edelman

It's easy to make a buck. It's a lot tougher to make a difference.

-Tom Brokaw

Never doubt that a small group of thoughtful, committed citizens can change the world. Indeed, it is the only thing that ever has.

-Margaret Mead

Those who are not looking for happiness are the most likely to find it, because those who are searching forget that the surest way to be happy is to seek happiness for others.

-Martin Luther King, Jr.

If you think you are too small to be effective, you have never been in bed with a mosquito. *-Betty Reese*

If you want to lift yourself up, lift up someone else. *-Booker T. Washington*

The best way to find yourself is to lose yourself in the service of others. *-Ghandi*

How wonderful that no one need wait a single moment to improve the world. *-Anne Frank*

You must be the change you wish to see in the world. *-Ghandi*

Keep in Mind...

- **Motivation can be thought of as more short term than inspiration. Inspiration turns into thinking. Thinking turns into motivation. Motivation moves you to action. Action creates accomplishment.**
- **Challenges, goals and tracking results can create enthusiasm and motivate employees throughout campaign.**
- **Have Fun! Positive environments can lead to better results.**

Advocate. (cont.)

No act of kindness, no matter how small, is ever wasted. -*Aesop*

Act as if what you do makes a difference. It does. -*William James*

The purpose of life is not to be happy - but to matter, to be productive, to be useful, to have it make some difference that you have lived at all. -*Leo Rosten*

We can do no great things, only small things with great love. -*Mother Teresa*

Unless someone like you cares a whole awful lot, nothing is going to get better. It's not. -*Dr. Seuss*

Volunteer.

Nobody can do everything, but everyone can do something. -*Author Unknown*

Dare to reach out your hand into the darkness, to pull another hand into the light. -*Norman B. Rice*

It is the greatest of all mistakes to do nothing because you can only do little - do what you can.
-*Sydney Smith*

If you can't feed a hundred people, then feed just one. -*Mother Teresa*

Wherever a man turns he can find someone who needs him. -*Albert Schweitzer*

Anything you can do needs to be done, so pick up the tool of your choice and get started. -*Ben Linder*

While earning your daily bread, be sure you share a slice with those less fortunate. -*Quoted in P.S. I Love You, compiled by H. Jackson Brown, Jr.*

Service to others is the rent you pay for your room here on earth. -*Mohammed Ali*

Volunteer. (cont.)

What we have done for ourselves alone dies with us; what we have done for others and the world remains and is immortal. -*Albert Pike*

When you dig another out of their troubles, you find a place to bury your own. -*Author Unknown*

The only gift is a portion of thyself. -*Ralph Waldo Emerson*

If you have time to whine and complain about something then you have the time to do something about it. -*Anthony J. D'Angelo, The College Blue Book*

Go the extra mile. It's never crowded. -*Author Unknown*

There's only one corner of the universe you can be certain of improving, and that's your own self. -*Aldous Huxley*

Don't let what you cannot do interfere with what you can do. -*John Wooden*

Instead of counting your days, make your days count. -*Author Unknown*

